

Welcome to Winston-Salem!



Betty Jones

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I am the mother of a doctor and remember all the challenges that she faced when she moved to a new city to begin her residency. You will be searching within a tight window of time to find a home that will be just right for you for a number of years. My focus is on listening to your goals, then utilizing my experience and knowledge to help you meet those goals. We will diligently search until you say, "This one feels like home to me!"

If you are renting, I will help you find a great rental. If you are purchasing, I will help you navigate the detailed process of getting a mortgage to purchase your home. I understand that buying a home is one of the largest financial events in your life, and I am available at every step of the process to ensure that you're happy with the outcome.

I am a native of Winston-Salem and continuously find things about my home town that enrich the lives of those who live here. I enjoy welcoming newcomers to this great city, and I look forward to sharing with you the many positive aspects of living in Winston-Salem.

"Above and beyond" doesn't begin to describe Betty's efforts on our behalf. Our experience was exceptional, and here's why: Betty "stayed with us" over a number of years as we waited for our home to sell in Connecticut. She vetted houses for us, took us around the area when we came to visit, and acted as our proxy. We put our complete trust in Betty based on her professionalism, support, and tenacity over the years. Betty was our eyes and our ears and treated our purchase as if it were her own. As a result, we purchased our new home sight unseen and could not be more thrilled with it. We owe Betty a mountain of appreciation and gratitude; she is truly in a league of her own!

Working with Betty will guarantee excellent, personalized, genuine service from an experienced and caring professional. I could not recommend her more highly. She will go the extra mile for you, without ever being pushy.

Betty is an experienced agent who understands real estate and this area. She arranged for someone to "stage" my house so that it looked appealing. She could recommend painters, handymen, etc. if requested so that I didn't feel alone in this process. She had numerous open houses and used maximum advertising to attract potential buyers. She put me on a list to receive daily reports of interest in my house. She always found time to answer questions and keep me informed. I can't imagine having a better agent.

There are so many reasons I would recommend working with Betty for both buying and selling a home. Her confident and articulate communication makes for a very secure experience during an inherently stressful time. We bought and sold homes with Betty and would do it all over again. She is very knowledgeable on the process which gave us a great sense of security. She was also patient and sympathetic during the process. I can honestly say she goes the extra mile to take care of her clients and we are grateful for that. Highly recommend!



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